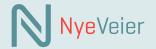
NyeVeier



Digital Vendor Conference 2020

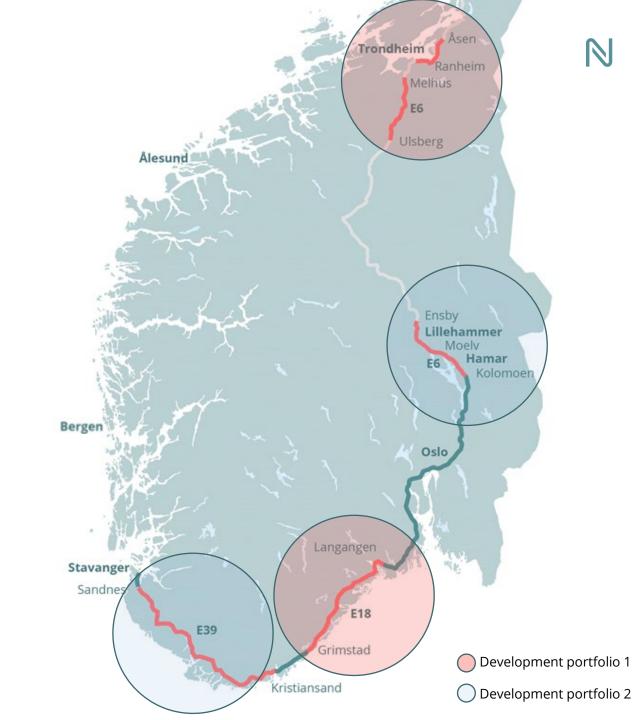
20th May 2020

Presentation of upcoming projects

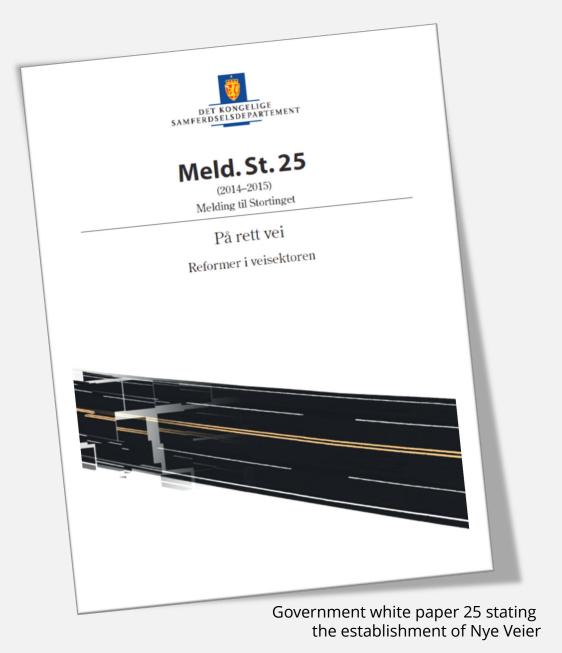
Anette Aanesland – CEO Bjørn Børseth – Director contract and market

Nye Veier

- Established 1. January 2016
- 100% owned by Ministry of Transport
- Headquarters in Kristiansand
- Slim and efficient builder
- 165 employees
- Two development portfolios



- Planning, building and operating main highways
- Cost-effective construction, and operation
- Strengthen business competitiveness
- More efficient, predictable and safer road transport
- Linking housing and labour market regions



We want to build more traffic-safe roads



New contract model for projects in 2020

DG 2-3 Zoning plan with Adviser

12-18 months

DG 2-3

Adviser implement zoning plan together with Nye Veier.

Provides solutions that allow the contractor to optimize within the approved zoning plan.

DG 3-6 Contracting Contractor

7-10 months

DG 3-6

Tendering process according to the BVP method with functional requirements and adopted zoning plan – select contractor.

WB structure with fixed prices

The tendering phase can start earlier based on a geometry plan (exception) DG 6-7 Optimization and preparing with contractor

2-12 months

DG 6-7

Optimization and preparing with contractor based on WBS and offered prices. Purpose to find improvements and close uncertainty.

Agree if the zoning plan should be reregulated.

Prepare the contract – including uncovering errors and unsertainty to avoid change orders during the engineering and construction phase.

Preparation of systems – including HSEQ to ensure contractor and sub contractors are ready for engineering and construction.

Contractor gets 25% of the effect of optimization directly on the WBS and 25% based on overall goal achievement

DG 7-8
Detail engineering and construction

36-48 months

DG 7-8

Detailed engineering and construction according to agreed optimized WBS and agreed prices.

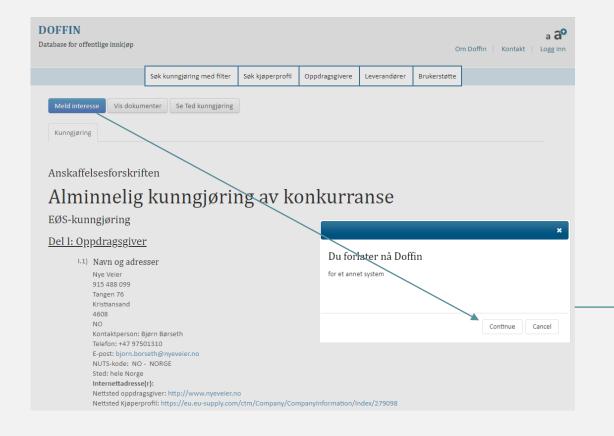
Follow-up of the contract with verification of contract requirements and audits.

Sanctions for breach of contract.

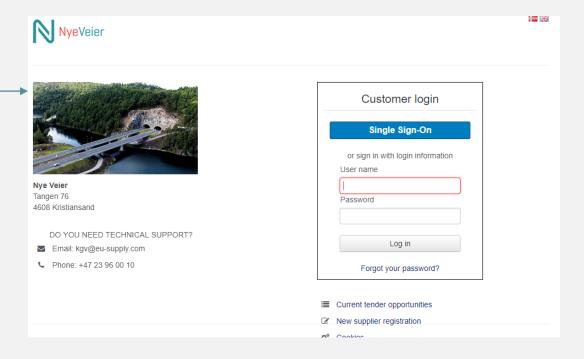
Follow-up of goals and payout of up to 25% achieved in the optimization.

Change management – PRIME (project integrated mediation)

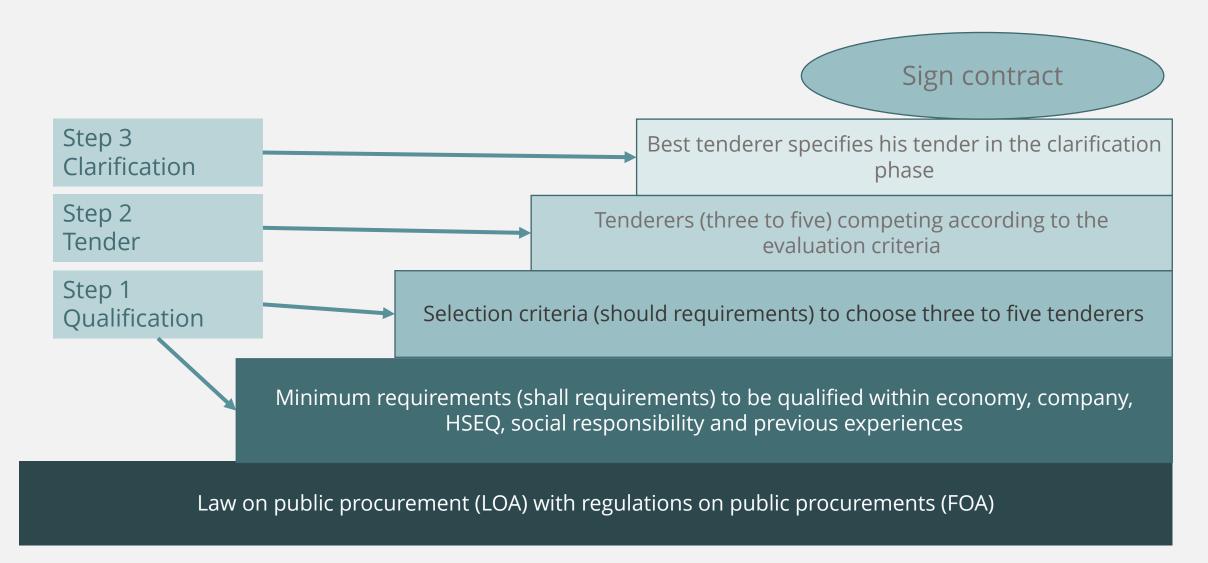
Online access to announcements – and delivery of tenders



Electronic access to all documents and requirements. The contract is also signed electronically



The steps to contract



The tender will focus on the overall performance goals



Minimize

disadvantages for all road users during the construction period and during operation and maintenance



Minimize

greenhouse gas emissions during the construction period and during operation and maintenance



Minimize

the need for maintenance that causes inconvenience to the road users



Realize

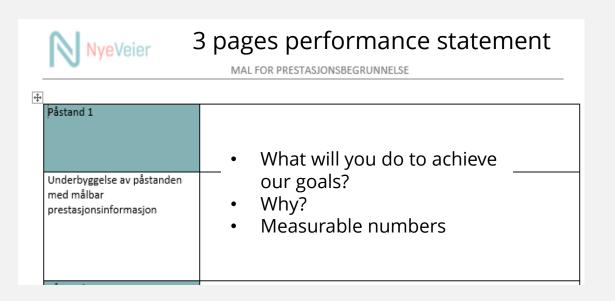
the vision of a damage-free construction site



Avoid

future production loss on agricultural areas

Tender in six pages



The statements should be:

- Specific
- Measurable
- Ambitious
- Realistic
- Time-bound and supported by dominant information

NyeVeier	3 pages risk assessment MAL FOR RISIKOVURDERING	
Risiko 1		
Hvorfor er dette en risiko?		
Forebyggende tiltak (pris må være inkludert i BMP)	 The main risks to the client How to prevent these? 	
Underbyggelse av effektivitet av forebyggende tiltaket med målbar prestasjonsinformasjo		
Korrigerende og skadebegrensende tiltak		

The risk assessment shall show:

- The client's main risks
- Why is there a risk
- Preventive measures from supplier
- Corrective actions and supported by dominant information

Interview of key personnel

- Three to four key personnel from each tenderer are interviewed individually for up to an hour
- A separate interviewer conduct the interview
- Specific evaluation team for each project
- The interviews are recorded part of the contract



Picture: Evaluation team – interviews will be conducted in Microsoft Teams

Best tenderer clarifies his tender – before signing



- Evaluation criteria (weighting may vary):
 - K1 Performance statements (3 pages) 25%
 - K2 Risk assessment (3 pages) 15%
 - K3 Experience and competence interview 30%
 - T-Prices 30%



Chapter B1.1 Clarification phase E6 Roterud - Storhove | 08.07.2019

Version 1

1 PURPOSE OF THE CLARIFICATION PHASE

The purpose of the clarification phase is to produce a complete contract.

2 GENERAL RULES FOR THE CLARIFICATION PHASE

The following general rules apply to this phase:

- The contractor shall not revise the offer that was the subject of the evaluation
- Risk sharing between the parties shall not be revised
- . The client's minimum requirements for the execution of the project shall be maintained
- Participation in joint meetings shall be limited to necessary persons

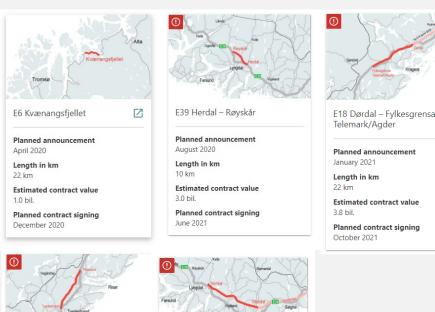
3 DELIVERABLES IN THE CLARIFICATION PHASE

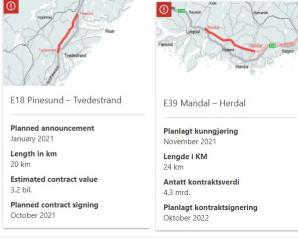
The following shall be delivered by the contractor during the clarification phase:

- An overall plan for the execution phase (from signing to completion or until phase II in case of integrated collaboration) with clear allocation of responsibilities for the various deliverables
- Description of how statements in the project capability document will be attained, hereunder KPIs
 for follow-up in the execution phase. These are KPIs that are in addition to those already stated in
 the tender specification
- Review all risks related to the project's overall goals achievement and contract work both for the contractor and client - with preventive and corrective measures

Planned tenders 2020 - 2021

- E6 Kvænangsfjellet
- E39 Lyngdal east Lyngdal west
- E18 Dørdal Fylkesgrensa
- E18 Pinesund Tvedestrand
- E39 Mandal Lyngdal east
- Total approx. 1,5 bil. € (ex. VAT)





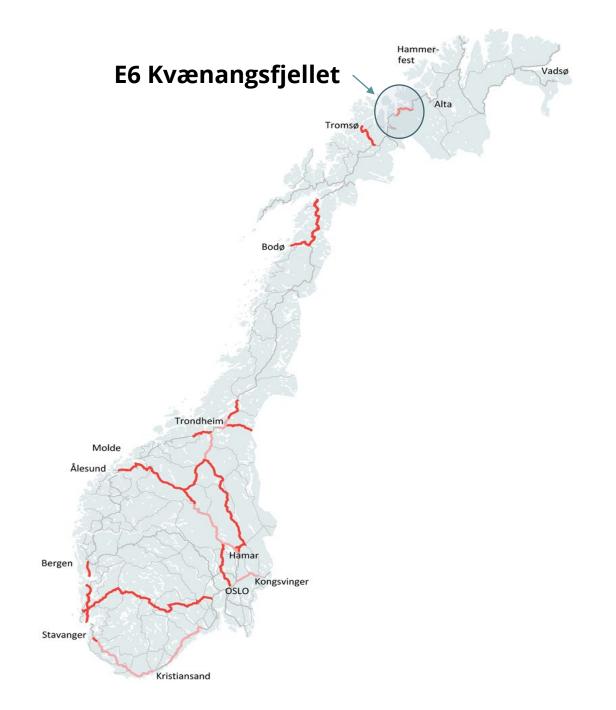
See upcoming projects on https://www.nyeveier.no/en/



E6 Kvænangsfjellet

Nye Veier's Arctic Project

- Located in Northern part of Norway in Troms and Finnmark county
- Approx. 130 km from Alta city
- Approx. 260 km from Tromsø city
- In Norway major airports are linked to minor ones, allowing travel from one place to the next



TRAFIKKEN I TROMS OG FINNMARK

7. mai 2020 kl. 07:06 Kvænangsfjellet stengt • E6 over Kvænangsfjellet er stengt på grunn av uvær. Klokka 12 torsdag skal Statens vegvesen gjøre en ny vurdering av forholdene. På grunn av koronapandemien er det ikke mulig for privatbilister å komme seg mellom Troms og Finnmark via Finland.



«Closed due to weather conditions»

Project E6 Kvænangsfjellet objectives:

- Improve accessibility and predictability, and increase community security
- Ensure a robust, environmentally friendly and traffic-safe transport system across Kvænangsfjellet and along the E6 in the project area

Contractor shall carry out the project solved with in an optimal and cost-effective way providing the highest possible net benefit.



Project specification

- An optimized new zoning plan to be approved by May 2021.
- Total project length approx. 13 km
- New build roads approx. 7.6 km
- New tunnels approx. 5.6 km
- A small crossing of a river.
- CEEQUAL certified for Whole Project Award with requirements for the achievement of level: "Very Good"



Engineering requirements

- Road class: H1, 7.5-meterwide, 80 km/h
- Average traffic numb: 750 (future project figures of 930 in 2040)
- Classification of tunnel: B Tunnel cross section: T9,5
- Assume using today's E6 as much as possible.



Contract structure

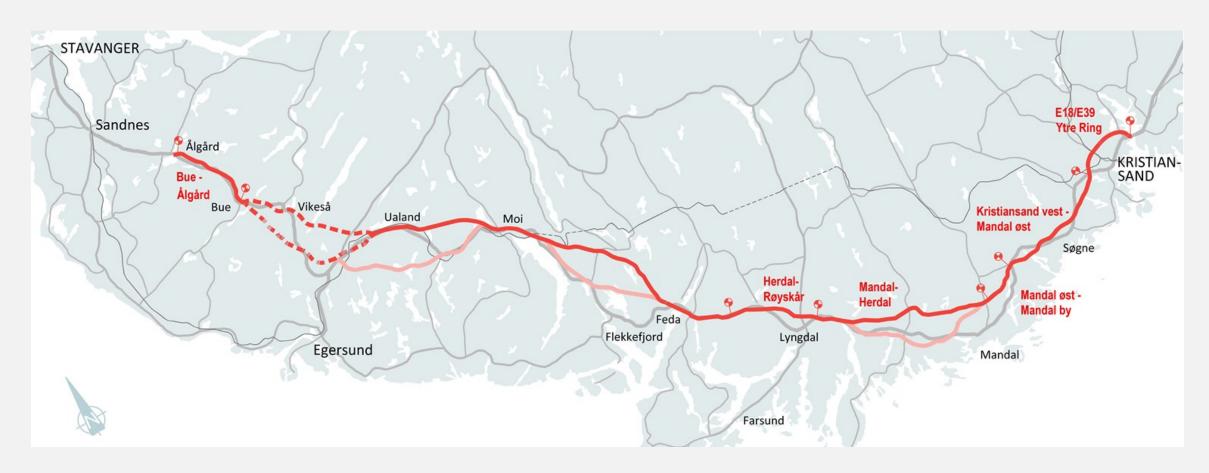


- Doffin and TED deadline 8th of June
- Integrated interaction based on NS8407
- Size of contract: approx. 1 bill. NOK (ex. VAT)
- Total project cost: approx. 1,6 bill. NOK (incl. VAT)
- Planned construction start in 2021
- Planned to be completed in 2024

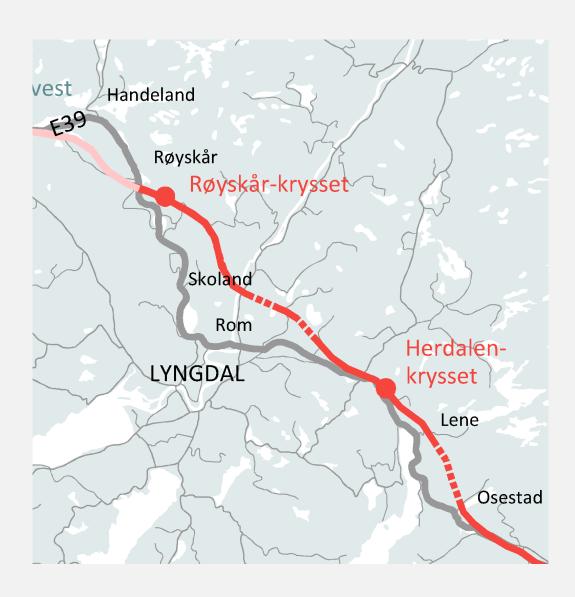


E39 Lyngdal East – Lyngdal West

E39 Kristiansand – Ålgård



E39 Lyngdal east to Lyngdal west



- Within the approved municipal sector plan
- The construction is planned to begin in 2021, and to be completed in 2024
- Design-Build contract
- Approximately 3 billion NOK
- 5,3 kilometres of open air road
- 6,2 kilometres of tunnels, divided between two tunnels:

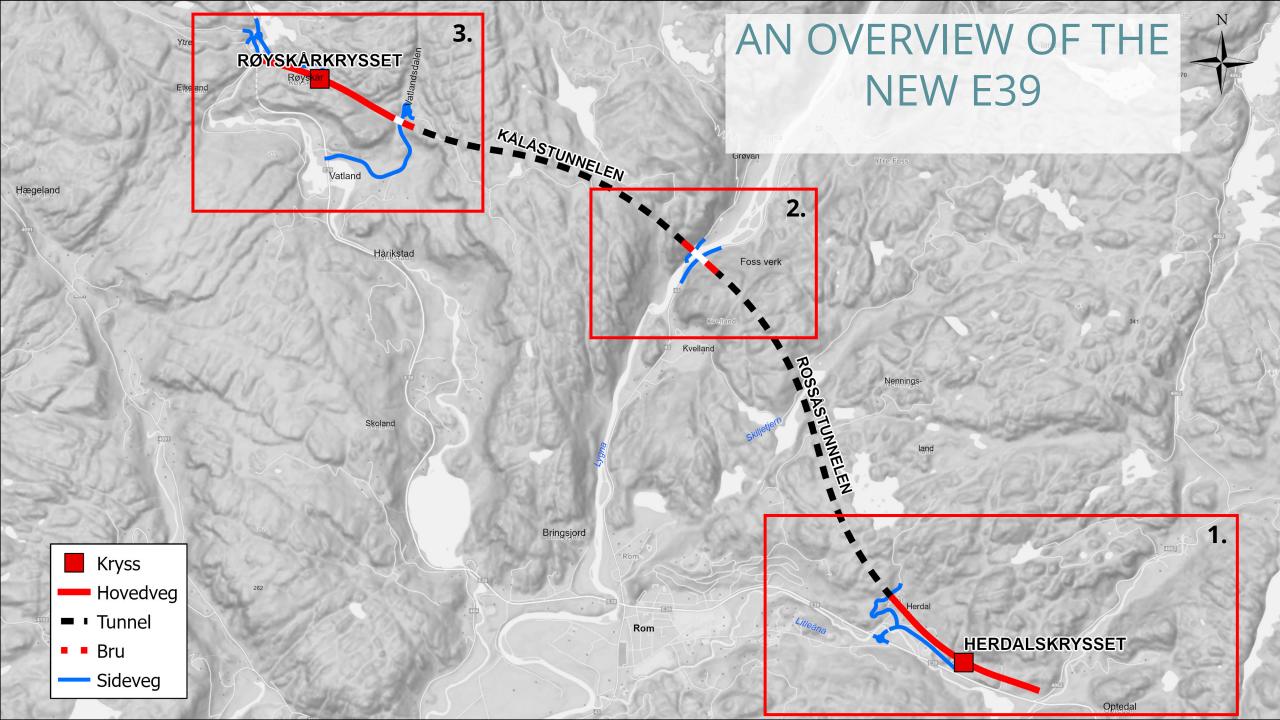
• The Rossås Tunnel – 3,7 km

• The Kålås Tunnel – 2,7 km

- Longer bridges:
 - Lynga (approx. 70 meters tall)– 450 meters

Hårikstad – 100 meters

Two highway interchanges in conjunction with the existing road network



Herdalen



The bridge over Lygna



The interchange at Røyskår



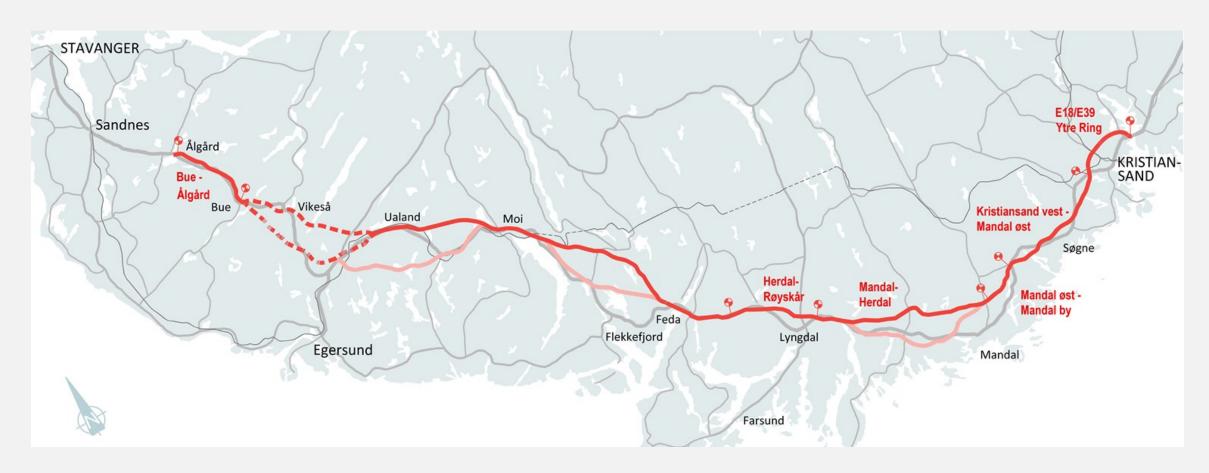
The interchange at Røyskår





E39 Mandal – Lyngdal East

E39 Kristiansand – Ålgård



E39 Mandal – Lyngdal East



Detailed regulation will begin in August 2020 Planned construction start in the beginning of 2023, and end of construction in 2026

4,3 billion NOK

26 kilometres of four-lane highway 110 km/h

22 kilometres of open air road

3,7 kilometres of two-lane access road 80 km/h Design-Build contract

One interchange in conjunction with the existing road network

Longer tunnels

Lene – 2400 meters

Vrå – 600 meters

Longer bridges

The Grundeland Water – 215 meters

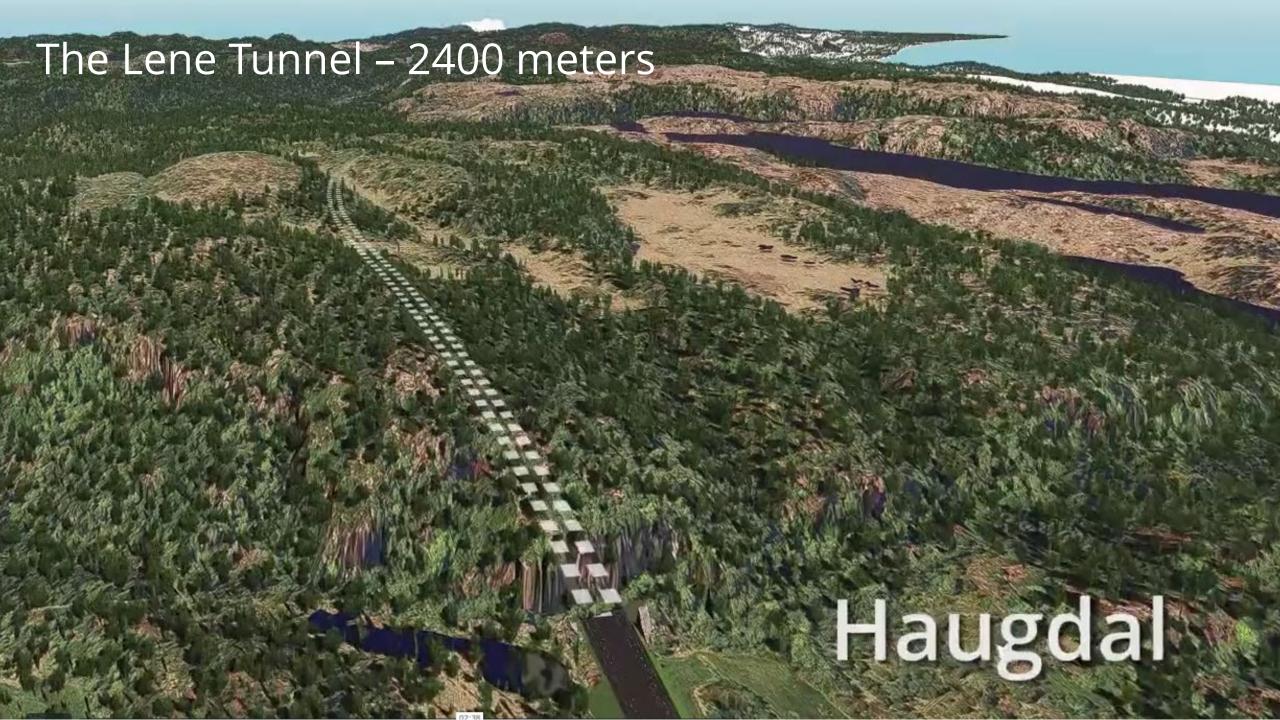
The Mandal River – 230 meters

The Skofteland Bridge – 570 meters

The Mandal River Bridge – 230 meters long Mandalselva











E18: Two project sections

Dørdal – Fylkesgrensa Telemark/Agder Pinesund – Tvedestrand

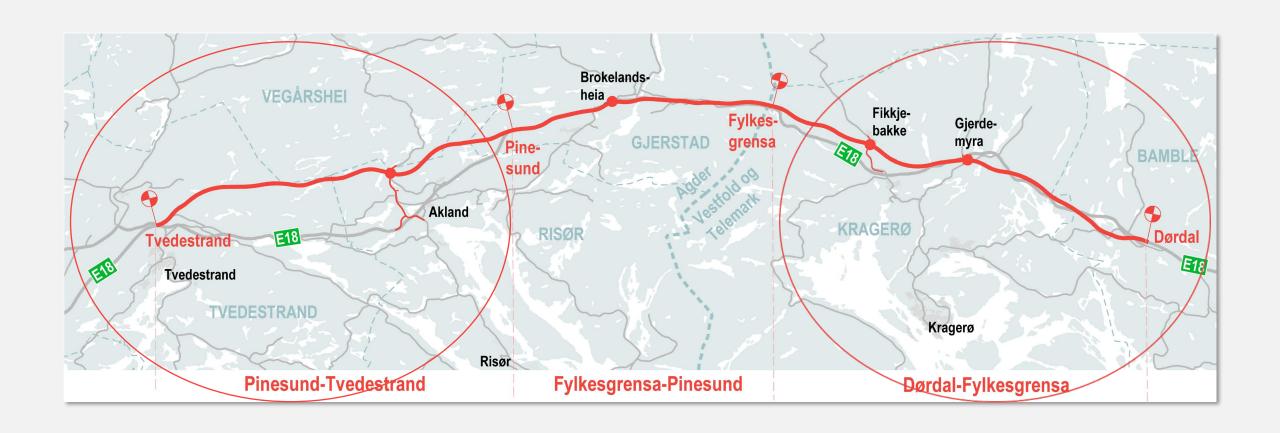
E18 South East



E18

Dørdal – Fylkesgrensa

Pinesund – Tvedestrand

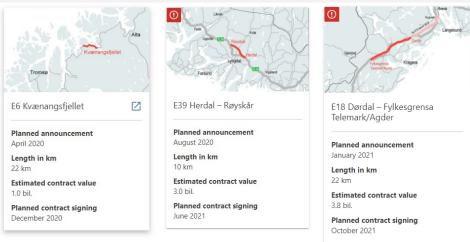


Key elements of the construction project

- Work on zoning is ongoing decision expected 2. quarter 2021
- Tender and pre-qualification 1st quarter 2021
- Two contracts: E18 Dørdal-Fylkesgrensa and E18 Pinesund Tvedestrand
- E18 Dørdal Fylkesgrensa
 - Approx. 21 km
 - 7-9 bridges
 - Two intersection areas
- E18 Pinesund Tvedestrand
 - Approx. 20 km
 - One intersection area
 - 4-5 bridges

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- E18 Pinesund Tvedestrand
- E39 Mandal Lyngdal east
- Total approx. 1,5 bil. € (ex. VAT)





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