

# E6 Kvithammar – Åsen Tender Conference 3rd September 2018

Tender Process Freddie Fosse

Radisson Blu Hotel – Trondheim Airport

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## Pre-qualification

#### **Basics**

- Shall requirements need to be complied with to be pre-qualified
- Should requirements identifies the preferred 3-5 tenderers invited for the tender process
- The engineering party will be subject to separat pre-qualification as part of contractors tender team

#### **Highlights**

- Minor changes made to shall requirements to strenghten the need for financial solidity
- Project reference values revised to reflect Kvithammar-Åsen scope
- Shall requirement introduced for zoning planning experience

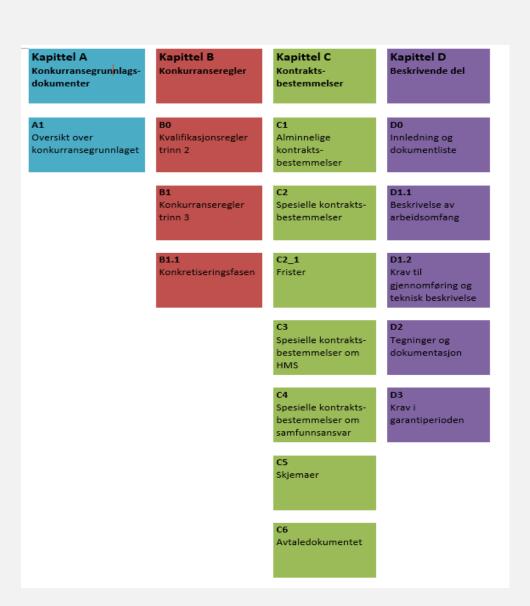
#### **Pre-qualification items**

- Tenderers company information
- Financials
- Reference projects
- HSE&Q
- Corporate Social Responsibility



### Tender documents – E6 Kvithammar-Åsen

- No changes to the Tender documents structure
- Some modifications made to qualification rules in chapter B and terms of contract in chapter C compared to Ranheim-Værnes;
  - Client's right to negotiate introduced in B0
  - Client maximum price (BMP) replaced with Client budget price (BBP) to allow for flexibility
  - Option for Integrated Project Delivery (IPD) for phase 2 – design and build included in C2
  - IPD option details wrt CoC, provisions and description attached to D2
  - Revised C3 HSE to reflect integrated collaboration



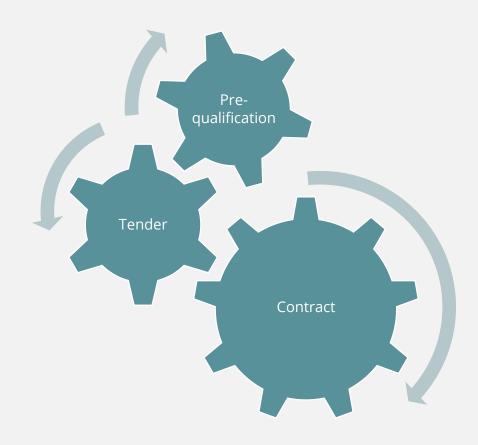
### Tender evaluation and weighting

- The tendered price T includes manhour rates for phase 1 and markup for both total turnkey contract and IPD option for Phase 2
- The weighting of tendered price T has been raised to 30% (compared to 15% for Ranheim -Værnes)
- The weighting of Risk assessment has been reduced to 15%

Evaluation criterias	Weighting (%)
T – Tender price	30
K1 – Performance description	25
K2 – Risk assessment	15
K3 – Key personell experience and competence	30

### Tender Process Milestones

- **01.10.2018** deadline for asking questions to the qualification requirements
- **10.10.2018** deadline for submission of application for qualification
- **02.11.2018** Announcement of the 3-5 pre-qualified tenderers
- **19.11.2018** General information meeting with pre-qualified tenderers
- **08.01.2019** Individual meetings w/tenderers
- **25.01.2019** Deadline for questions to the tender documents
- 08.02.2019 Tender submission deadline
- **16.05.2019** Contract signing for phase 1





# Questions or comments?